



CHRISTOPHER P. MOLINEAUX

PRESIDENT & CEO
LIFE SCIENCES PENNSYLVANIA

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Q1 2021 PRESIDENT'S COLUMN

Despite the pessimistic predictions of Punxsutawney Phil, for me, Spring 2021 is filled with hope. We should be optimistic and look forward to emerging from the COVID storm a year older and a whole lot wiser.

We've all heard the aphorism you should never waste a good crisis. My fervent hope is that when this is all over, we can resume a normality with new knowledge and additional strength. The first half of this year will remain tough. However, I have every reason to believe during the second half of the year we will find ourselves in what we refer to as the next normal. And of course, our member companies will have Life Sciences PA programs for support.

What have we learned as a life sciences industry in PA?

Looking back over the past year, we can honestly say the life sciences industry performed like never before. With a sharp focus on vaccines, diagnostics, devices, therapeutics and repurposed manufacturing, the industry made historic strides to maintain the health and safety of the people of Pennsylvania and the world. We learned how to:

- Transfer existing skills to fit new, urgent needs
- Deliver critical products and services that patients rely on
- Collaborate to help the greater good
- Connect with one another and our lawmakers to find solutions
- Work from virtually anywhere to keep our industry going

What have we learned at LSPA?

LSPA learned to adjust as well. We worked hard to support your needs in new ways. Although a lot has changed in the past year, what hasn't changed are the breadth and depth of LSPA resources and services and member access to them. Just to name a few:

- **Legislatively** - our federal state and policy committees laid out an aggressive policy agenda to incentivize innovation and access to the products discovered, developed, manufactured and commercialized by our member companies;

- **Vaccine distribution** – our town hall regarding distribution systems had more than 500 registrants making it a sold-out crowd featuring experts from Walgreens, Amerisource Bergen and the U.S. Department of Health and Human Services;
- **All C-suite Event** – this event is always popular, but especially so this time as we heard from the leader of Pfizer's Vaccines group;
- **Tell Me About Your Job** – we focused on new generation of leaders highlighting underrepresented groups;
- **Finance Operations Series** – we partnered with KPMG to provide our members insight on financial business operations and strategies amid the pandemic;
- **Connect @ (first virtual)** – this casual networking event went virtual, and gave members the opportunity to connect while learning about preparations for returning to the workspace;
- **Making the Most of Your Membership** – as the first opportunity for 2021 new members to network, this event is the blueprint for a successful and strategic membership at LSPA;

At this moment, we are turning our attention to the workspace conference featuring topics like mental wellness, office space, timing of return to office, legal and financial considerations, employee communications and safety. We also have Advocacy Days to look forward to.

We hope you are as optimistic as we are going into the Spring. We hope to continue building our membership and that our existing members capitalize on all we have to offer so we may all have weathered the storm stronger than ever.

Sincerely,

Christopher P. Molineaux

VIRTUAL LSPA COMMUNITY ... WHILE WE'RE ALL WORKING REMOTELY



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MESSAGES



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ADVOCACY

FEDERAL



COVID-19 RELIEF PACKAGE

The U.S. House of Representatives passed a COVID-19 relief package, the *American Rescue Plan*. This bill was signed by President Biden March 12. The legislation passed along party lines and through a process known as budget reconciliation, which only requires a simple majority vote in the Senate.

The [overall package](#), which costs \$1.9 trillion, includes an extension of unemployment benefits; assistance for individuals and families; funding for schools, state and local governments; and provides additional funding for COVID-19 vaccinations, testing and treatments. In addition to many non-COVID-relief items, the package includes:

- **\$350 billion** in state, local and tribal government relief
- **\$20 billion** for improving vaccine administration and distribution
- **\$50 billion** for testing, genomic sequencing of variants, and contact tracing, as well as manufacturing and procurement of PPE
- **\$10 billion** for the Defense Production Act to procure essential PPE and other medical equipment
- **\$8 billion** for public health workforce development
- **\$7.25 billion** for the Paycheck Protection Program
- **\$15 billion** for the Economic Injury Disaster Loan (EIDL) Program
- **\$1,400** direct payments to individuals and **\$2,400** for those filing jointly

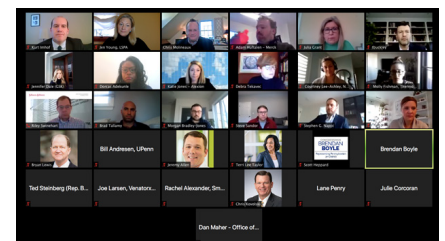
In addition to these provisions, and of interest to several of our large pharmaceutical manufacturers, the package eliminated the cap on rebates at 100% of “average manufacturer price” (AMP) for some medicines in state Medicaid programs. Pharmaceutical companies participating in state Medicaid programs are required to enter into agreements with the U.S. Department of Health and Human Services that necessitate these rebates. Life Sciences Pennsylvania voiced its concerns to members of the Pennsylvania congressional delegation on this issue, and though it remained in the package its implementation date has been delayed until 2024.



“MEET AND GREET” WITH CONGRESSMAN BOYLE AND CONGRESSMAN MEUSER

Every year Life Sciences PA works with its Federal Policy Committee to hold “meet and greets” with members of the Pennsylvania congressional delegation. Life Sciences PA has held two such virtual “meet and greets” in 2021, one with Congressman Brendan Boyle (D-02) January 12 and one with Congressman Dan Meuser (R-09) March 10.

These events provide our members an opportunity to hear directly from the Pennsylvania delegation and give congressional representatives a chance to hear from our member companies about the important and innovative work they are conducting in the Commonwealth.



Caption: Members of the Life Sciences PA Federal Policy Committee meet with U.S. Congressman Brendan Boyle (D-PA-02)

FEDERAL



CABINET APPOINTEES

As the Biden Administration and U.S. Senate continue to forge ahead on Cabinet appointees, there was some delay on the nomination of Xavier Becerra, President Biden's nominee to lead the U.S. Department of Health and Human Services. However, Mr. Becerra was confirmed March 18 as the new Secretary of Health and Human Services by a 50-49 vote, largely along party lines with Senator Susan Collins (R-ME) joining Democrats in support of Becerra's nomination.

We await the Administration's decision on who it will nominate to lead the Food and Drug Administration (FDA). Chiquita Brooks-LaSure, a former policy official in the Obama Administration, has been nominated to lead the Center for Medicare and Medicaid Services (CMS). Additionally, Life Sciences PA was pleased to see Pennsylvania's former Secretary of Health, Dr. Rachel Levine nominated by President Biden to serve as his Assistant Secretary of Health. Her nomination was approved by the Senate March 24.

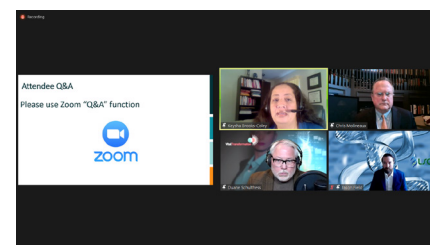


MULTI-STATE CONGRESSIONAL BRIEFING

In the Fall of 2020, the Trump Administration released its Most Favored Nation interim final rule that would import foreign price controls to medicines in Medicare Part B – decreasing access for patients and inhibiting investment in novel medicines.

Life Sciences PA, in partnership with Biocom, BioNJ, California Life Sciences Association (CLSA), Healthcare Institute of New Jersey (HINJ) and MichBio held a briefing March 4 for congressional staff on the issue of Most Favored Nation/international price indexing. The Trump administration rule was halted by several court rulings, but several iterations of international reference pricing have been put forward in recent years.

The program was moderated by Life Science PA President & CEO, Chris Molineaux and the presenters were: Duane Schulthess, Managing Director at Vital Transformation; Jason Field, Ph.D., CEO at Life Sciences Ontario; and Keysha Brooks-Coley, Vice President, Federal Advocacy and Strategic Alliances at American Cancer Society Cancer Action Network. The discussion focused on how policy proposals like MFN negatively affect patient access and the innovation ecosystem in the U.S. There were more than 85 attendees predominantly made-up of congressional staff.



Life Sciences PA partners with other state associations to hold a multi-state congressional briefing including presenters (clockwise from top left): Keysha Brooks-Coley, American Cancer Society Cancer Action Network; Chris Molineaux, Life Sciences PA; Jason Field, PhD, Life Sciences Ontario; Duane Schulthess, Vital Transformation.



MEDICARE COVERAGE OF INNOVATIVE TECHNOLOGY (MCIT)

Life Sciences PA has been closely following the finalization of the Medicare Coverage of Innovative Technology (MCIT) rule. This rule would provide immediate Medicare reimbursement for devices authorized through the FDA's breakthrough device program. Life Sciences PA was pleased to see the Trump Administration finalize this rule and was hopeful it would be implemented Monday, March 15.

However, the [Biden Administration decided to postpone the implementation of a final rule for 60 days](#) in which time it could revise, further delay, or rescind the proposed action after further public comment. The public comment period is open for 30 days and Life Sciences PA plans to submit comments, with the support of our MedTech members, to CMS within that window. Life Sciences PA continues to be in touch with its national partners, AdvaMed and MDMA on this matter and will be coordinating efforts to support the implementation of this rule.



VENDOR SPEND DATA

We Work for Health Pennsylvania released the latest economic data from biopharmaceutical vendors and suppliers, which highlights the positive affect this industry has on the Commonwealth's economy. The updated [impact map](#) displays a summary of 2018 data from 16 biopharmaceutical companies. Each of these companies reported two key metrics: their business relationships with vendors and the total expenditures paid to vendors in Pennsylvania and in the U.S. more broadly.



VITAL TRANSFORMATION STUDY

The Council of State Bioscience Associations (CSBA), of which Life Sciences PA is a member, released data analyzing the potential impact of various drug pricing proposals on patient access to lifesaving medicines, future biomedical innovation, and the economic health of the life sciences industry.

The [study](#), which was conducted by Vital Transformation, an international health economics firm, examines the negative effects of bills like "Lower Drug Costs Now Act of 2019" and other foreign reference pricing models had they been enacted.

The research finds that, had a bill like the "Lower Drug Costs Now Act of 2019" been in place from 2009-2019:

- A basket of **68 innovative therapies** that had been developed by small and emerging biotechs and approved during that timeframe would have been reduced to only 7, leaving critical health care gaps for millions of Americans.
- **New medicines** for some of the most difficult conditions to treat, including in rare diseases, oncology, and neurology, would be disproportionately impacted.
- Biopharmaceutical industry job losses alone would total **nearly 191,000**, with total job losses across the economy of **more than 950,000** when indirect effects are included.
- Triggering these losses would be the **sharp drop in U.S. biopharmaceutical industry earnings** (a 62% reduction, or \$125 billion in 2024 alone) caused by the bill, leading to large reductions in established companies' ability to invest in small and emerging biotechs, chilling drug development.

STATE



GOVERNOR WOLF BUDGET ADDRESS

Governor Wolf presented his proposed 2021-2022 budget February 3. The plan calls for \$37.84 billion in spending by the state government, which represents an 11.1% increase over last year's budget.

In alignment with our state policy priorities, Pennsylvania's three Life Sciences Greenhouses are funded at their annual level of \$3 million, the Research & Development and Keystone Innovation Zone Tax Credits are each fully funded as are the Ben Franklin Technology Partners. In addition to those priorities, the Governor outlined his plan to lower the Corporate Net Income rate by utilizing combined reporting, institute a natural gas severance tax to fund a workforce development plan and legalize and tax recreational marijuana. More information on the Governor's budget proposal can be found [here](#).



LIFE SCIENCES/GENOMICS MEDICINE LEGISLATOR BRIEFING

As part of Life Sciences PA's continued efforts to educate legislators on the life sciences, a briefing was held on January 22 for legislators. The briefing, held in partnership with the Biotechnology Innovation Organization (BIO) updated legislators on the Commonwealth's life sciences ecosystem, and provided an overview of the developments of genomic medicine in Pennsylvania.

Speakers at the event included Life Sciences PA President & CEO, Chris Molineaux; BIO State Government Affairs, Eastern Region, Ben Chandhok; Maria Kefalas, Co-Founder, Calliope Joy Foundation; and Novartis Regional Medical Director, Harold Daniels. The briefing was attended by more than 15 legislators and/or their staff.



Maria Kefalas, Co-Founder at The Calliope Joy Foundation, spoke to legislators during a life sciences/genomics medicine briefing on January 22, 2021.



ASSOCIATION HEALTH PLANS

Life Sciences PA continues to look for ways to provide valuable resources to its members. Like other components of the Life Sciences PA S.A.V.E. program, association health plans offer small, member companies the ability to pool resources and purchase health insurance for employees at a cost-effective rate. Legislation is required to permit the operation of these plans in Pennsylvania.

We look forward to building upon the momentum garnered by the legislation last year. State Representative Valerie Gaydos, a Life Sciences Caucus co-chair, and State Senator Michele Brooks introduced HB 555 and SB 235, respectively, last week. Life Sciences PA is working with association partners and legislators from around the Commonwealth to advocate for passage of Association Health Plan authorizing legislation.

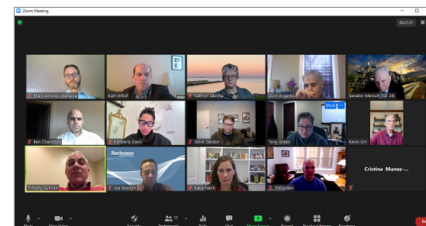
STATE



LEGISLATOR LEADERSHIP SERIES

In an effort to replicate the informal conversations that often occur with legislators in the halls of the Capitol building in Harrisburg, Life Sciences PA began organizing regular calls with Pennsylvania House and Senate officials.

These calls provide an opportunity for Life Sciences PA State Policy Committee members to meet with legislators, receive an update from Harrisburg, and provide an overview of the organizations they represent and their work in the Commonwealth. The first of these discussions was held with Senator Bob Mensch, one of the Life Sciences Caucus co-chairs. Meetings have also been held with House Appropriations Committee leadership – Representative Stan Saylor (March 25) and Representative Matt Bradford (March 18).



Life Sciences PA State Policy Committee members meet with State Senator Bob Mensch (R-24)



PRIOR AUTHORIZATION/STEP THERAPY BILL INTRODUCTION

As a member of a coalition on prior authorization and step therapy, Life Sciences PA was pleased to see [SB 225](#), legislation aimed at reforming the practices of prior authorization and step therapy, introduced in the Pennsylvania General Assembly. A companion bill in the Pennsylvania House is expected to be introduced soon.

These insurance practices undermine the patient-provider relationship by allowing an insurer to deny a prescribed medication or treatment and instead require the patient to “fail first” with a different option before approving the original recommendation. As a result, patients may have to wait extended periods of time before learning if their treatment is approved — and these waits can be dangerous, especially for patients with serious conditions, such as cancer or heart disease.

SB225 pushes for a quicker, more efficient prior authorization system, including a mandated electronic process. It will also provide a clearer route to obtain exemptions from the step therapy process.

EVENTS

Life Sciences PA enters 2021 with a robust calendar of events and programs for a diverse membership that is eager to return to networking, learning, and growing. From bi-weekly programs to large conferences, LSPA has provided members a series of events that will benefit their companies and reflect their changing needs.

VACCINE DISTRIBUTION TOWN HALL

JANUARY 14, 2021 | HOSTED VIRTUALLY

At a time when many Pennsylvanians had questions about the process of widespread availability of the COVID-19 vaccine, Life Sciences PA hosted the **Vaccine Distribution Town Hall**. This complimentary event was designed to educate employers and civic leaders on how the vaccine distribution process will work in Pennsylvania and provided a forum for attendees to ask questions of experts representing various facets of vaccine distribution. The virtual Town Hall was presented by the Chester County Chamber for Business and Industry and Life Sciences PA.

With 500 registrants, the **Vaccine Distribution Town Hall** was not only a sold-out event, but also a tremendous success. Chris Molineaux, President & CEO of Life Sciences PA, opened the event with remarks regarding the historic medical and scientific achievement of creating a vaccine in less than a year. The President and CEO of the Chester County Chamber for Business and Industry, Guy Ciarrocchi then continued by highlighting the timeliness and necessity of educating the community on the distribution of the vaccine to citizens of Pennsylvania awaiting vaccination.

This Town Hall featured panelists from many aspects related to the creation, regulation and distribution of the vaccine. Registrants heard



The sold-out Vaccine Distribution Town Hall gave attendees insight into the different facets of the vaccine manufacturing and distribution process

from a doctor administering the vaccine to patients on the frontlines, a federal government regulator, those from pharmaceutical organizations such as Walgreens and AmerisourceBergen, and a member of the vaccine team at Pfizer. This gave participants a vast and diversified perspective on the process of distributing the vaccine to those awaiting immunization.

The Town Hall panelists included:

- **Richard Donze**
DO, MPH, Senior Vice President for Medical Affairs and the Medical Director of Occupational/Employee Health, Penn Medicine Chester County Hospital
- **Bryan Lowe**
Regional Director of State and Local Government Affairs, Walgreens
- **Paul Mango**
Deputy Chief of Staff for Policy, Office of the Secretary, U.S. Department of Health and Human Services (HHS)
- **Christopher Reed**
Senior Director, Manufacturer Operations, AmerisourceBergen
- **Joanne Soslow (moderator)**
Partner, Morgan Lewis
- **David Swerdlow**
MD, Senior Director, COVID Vaccine Global Medical Lead, Global Clinical Epidemiology Lead and Business Development Head, Medical Development & Scientific/Clinical Affairs (MDSCA), Pfizer Vaccines

SHARE YOUR UPDATES

Want to be featured here? Forward news articles, event recaps, or announcements to **Kara Evans** at kevans@lifesciencespa.org to be considered for our next issue.



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FINANCE OPERATIONS SERIES - EDITION 1

FEBRUARY 4, 2021 | HOSTED VIRTUALLY

In February of 2021, Life Sciences PA announced it's newest program, the **Finance Operations Series** in partnership with KPMG. This four-part program aims to give our membership insights on financial business operations and strategies to continue growth through a tumultuous time of changes in a pandemic. This first edition focused on the *Current Political and Economic Landscape and How It Can Affect Your Business*. Attendees joined to hear from the experts at KPMG, and gained valuable knowledge from the Q&A session.

Life Sciences PA President & CEO Chris Molineaux opened up this first edition with regards to the partners at KPMG for providing relevant and applicable knowledge to our membership. From there, KPMG representatives dove into a series of topics related to COVID-19, the new Biden tax plan, and other impacts from legislation. They opened with an explanation of the Biden Administration's tax plan, and the factors that would drive the viability of different legislation. The team spoke on the impact of COVID-19-related legislation, especially the current climate regarding vaccination. Discussion furthered surrounding the Payroll Protection Program and Employee Retention Credit, as employers learned best practices from the experts. Throughout the program, attendees were able to ask questions and direct the conversation to new topics that pertained to their specific companies and their needs.



KPMG Experts prepared the LSPA membership for COVID-19 related financial and tax implications with the Finance Operations Series - Edition 1.

Thank You to Our Series Sponsor



The KPMG speakers included:

- **Sun Lee**
Partner, KPMG LLP Business Tax Services
- **Jared Theis**
Director Accounting Advisory, KPMG LLP
- **Tom Donnelly**
Principal, KPMG LLP Global Mobility Services
- **Jennifer Acuna**
Principal, KPMG LLP Federal Legislative and Regulatory Services
- **Peter Beale**
Partner, KPMG LLP Business Unit Partner-in-Charge, Tax

CONNECT@ CORPORATE INTERIORS

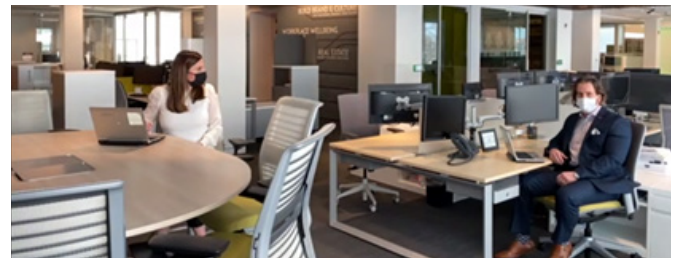
FEBRUARY 23, 2021 | HOSTED VIRTUALLY

The pandemic has affected every aspect of our lives - how we live, work, learn, and interact with one another. What was once an in-person, casual networking event designed to give members a look into the physical space of their host had to be shifted to a virtual format for member companies to connect. Life Sciences PA hosted the first virtual **Connect@** event with sponsor company Corporate Interiors at the end of February. Nearly 50 member companies joined Corporate Interiors and Steelcase on Zoom while they took attendees through a virtual tour of their office spaces.

With a newly renovated space and a layout designed to adhere to health guidelines, the tour guides described each office, common area, and shared space and the reasoning behind the furniture structure. They took the viewers through the process of converting normal office space into a safe yet functional area where employees feel comfortable but also efficient in how they interact with others. They spoke on the challenges of moving from a virtual work-from-home format back to an in-person environment, and how employers can be equipped to handle this. Their range of solutions backed by extensive research allowed the development of a flexible and functional workspace for all attendees to utilize in their own corporate decision-making.



The team at Corporate Interiors gave a virtual tour of their updated office, explaining the reasoning and research behind their decisions



Specific furniture and configuration is an important part of adhering to health and safety guidelines, as well as making sure employees are comfortable returning to work.

Thank You to Our Event Sponsor

corporate interiors
a new perspective for the workplace

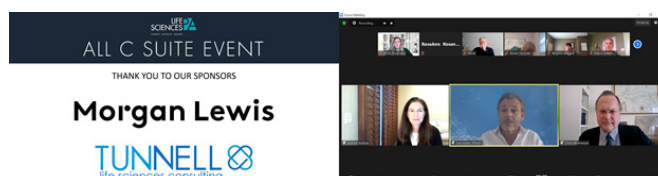
ALL C SUITE EVENT - A CONVERSATION WITH DR. LUIS JODAR

MARCH 5, 2021 | HOSTED VIRTUALLY

Over 70 C-Level Executives gathered on Friday, March 5, 2021 to hear from Dr. Luis Jodar, Senior Vice President and Chief Medical Officer of Vaccines at Pfizer. The **All C Suite Event - A Conversation with Dr. Luis Jodar** was an exclusive opportunity for a Q&A with the man at the helm of the development of the Pfizer COVID-19 vaccine. Before the program, the executives were invited to network with one another and discussed the current employment climate, implications of working from home, and how vaccination for employees will affect the return to work process. The conversation began with words of recognition to Dr. Jodar by Life Sciences PA President & CEO Chris Molineaux for his revolutionary work in the life sciences community, especially in Pennsylvania. Joanne Soslow, moderator of the conversation and partner at sponsor company Morgan Lewis, fielded questions from the executives about the vaccine process and Pfizer's current activities with pediatric vaccinations. Dr. Jodar discussed Pfizer's newest focus of testing the vaccine's effectiveness on different strains of the virus. When being praised for his efforts, Dr. Jodar gave credit to the many hands involved with production, including partner BioNTech in Germany. He reassured his fellow life sciences colleagues that this vaccination campaign should give the public hope on the effectiveness and transparency of this process, as well as in the life sciences industry in general.



Executives were honored to have the opportunity to participate in a Q&A with Dr. Jodar.



Dr. Jodar explains the importance of transparency when looking to rollout a vaccine to the masses.

Thank You to Our Sponsors

Morgan Lewis

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MAKING THE MOST OF YOUR MEMBERSHIP

MARCH 12, 2021 | HOSTED VIRTUALLY

All new LSPA Members or newer employees of LSPA Member companies who are looking for ways to build and improve their life sciences network are encouraged to attend **Making the Most of Your Membership**. This program is designed to be the blueprint for new members to utilize their membership and educate themselves on program and event offerings while fostering connections with professionals in the industry. The discussion was led by longtime members Tom Hess, Senior Vice President & CFO of Genomind and Charlie Huntington, Managing Director-Investment Officer at Huntington/Kraus Financial Group of Wells Fargo Advisors. Tom and Charlie discussed their experiences and strategies related to growing a productive network and client base within the life sciences. They provided the new Members with advice on how to enhance their experience within this membership, and described the value it brought each of their companies. Every attendee was also able to introduce themselves and say a few words about their organization. This program is integral in immersing new member companies into the organization and giving them immediate opportunities to network and connect with one another.



Member Companies Represented:

American Diversity	Global Furniture Group	North Highland
Abate Construction	Global Tax Management	Miramar Global Executive Search
Argo Pond, LLC	Issuer Direct	Workspace
AVE by Korman Communities	Jackson Cross Partners	Yoh/DZConneX
Capstone Group		
Citizens		

TELL ME ABOUT YOUR JOB - 5 EDITIONS

JANUARY 27 - MARCH 24, 2021 | HOSTED VIRTUALLY

Life Science PA's **Tell Me About Your Job** diversity and inclusion initiative continued in 2021 with five new editions. The series features individuals from underrepresented groups who highlight their career path, explain their roles and associated responsibilities, and answer questions to help audiences learn more about the opportunities within the life sciences industry. The discussions are always followed by a 30-minute Zoom networking session where attendees are able to foster connections with students, speakers, and other industry professionals. After the program, students are invited to join the LSPA LinkedIn Aspiring Professionals Group, where they have the opportunity to connect further with industry professionals and hear about job and internship opportunities in the life sciences.

The first speaker in Q1 was Chhaya Shah, Chief Business Officer at Radius Health. She kicked off the series in 2021 alongside moderator Marcia O'Connor, President and CEO of the O'Connor Group. Marcia fielded questions from the group of students, and provided students with the opportunity to ask their own questions and connect further with Chhaya. On Wednesday, February 10th LSPA highlighted the first scientist of the series, Aida Fantaye, Senior Manager of Molecular Biology in the Life Sciences Solutions Group at Thermo Fisher Scientific. She shared her story of growing up in Ethiopia and attending university in Germany, and how she overcame challenges faced along the way to ultimately work her way up to the role of Research Scientist in drug discovery and in vitro diagnostic medical device development. Her powerful story inspired students to work

hard to achieve their goals, no matter the obstacles. At the end of February, Sameeha Hussain, Director of Global Marketing for Pompe Disease at Amicus Therapeutics gave a business perspective of the life science industry and discussed her longtime marketing career in the industry. She reassured students that a career in the life sciences is not only possible for anyone, but can be extremely rewarding, no matter your educational background.

Life Science PA then announced March as "Entrepreneur Month" for Tell Me About Your Job speakers. Norris Turner took the students through his career experiences at large corporations like Pfizer and Johnson and Johnson, and through his decision of pursuing his own dream of being an entrepreneur. He empowered the students to believe that entrepreneurship comes with struggle, but is possible for those who work hard. Beau Wangtrakuldee, PhD ended Entrepreneur Month describing how her long term love for science and chemistry led her to leaving her homeland of Thailand to receive a PhD. It was not until an unforeseen event with a dangerous chemical spill in her lab that she felt called to start her own venture. She gave advice on building a strong network that will be beneficial for the future, and making career decisions that reflect personal values.

This program provides a constant connection for students to successful life sciences professionals, and the LSPA Aspiring Professionals Network continues to grow.



Chhaya Shah

Chief Business Officer,
Radius Health



Aida Fantaye, Ph.D.

Senior Manager of
Molecular Biology in the
Life Sciences Solutions
Group, Thermo Fisher
Scientific



Sameeha Hussain

Director of Global
Marketing for Pompe
Disease, Amicus
Therapeutics



Norris Turner

Principal, Turner
Healthcare Quality
Consulting



Beau Wangtrakuldee, Ph.D.

CEO and Founder,
AmorSui



MODERATOR

**Marcia Zaruba
O'Connor**

CEO & Founder, The
O'Connor Group

Many Thanks to Our Event Sponsors



2021 NEW MEMBERS YEAR-TO-DATE

As of March 24, 2021

20/20 VISUAL MEDIA

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CAPSTONE GROUP

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PARTNERS

WORKSPACE INC

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2021 DIAMOND MEMBERS



UPCOMING EVENTS IN Q2 2021

Tell Me About Your Job | Bi-Weekly

This bi-weekly series featuring life science professionals from underrepresented groups will continue into Q2 as a resource for students looking to find meaningful connections within the industry. Students are able to learn about diverse career paths and job opportunities followed by casual networking with the speaker. **Tell Me About Your Job** provides students with invaluable advice from professionals within the life sciences world. The connections don't stop here! All participants are invited to join the LSPA Aspiring Professionals Group on LinkedIn where job and internship opportunities, interview tips, and program updates are posted daily.

Workspace Conference - The Next Normal | April 13-14, 2021

As the world begins to shift into the "next normal," the **Workspace Conference - The Next Normal** will equip employers and business leaders with the tools to best serve their employees while continuing to grow their organization. This two-day conference will cover topics from space and timing, financial and legal risks, to employer considerations for health and safety and coordinating communications. The agenda of this conference is driven by the Planning Committees, comprised of industry leaders and experts, to ensure the content is relevant, engaging and thought provoking. The Workspace Conference - The Next Normal will feature educational sessions, knowledge bursts with expert speakers, and one-on-one partnering opportunities to assist in determining next steps to take as we redefine, redesign, and return to the workspace. Timely topics such as a Vaccine Distribution Update Panel and speakers from notable corporations like Zoom will be featured throughout the conference to assist employers in establishing their own plan for navigating the next normal.

Basics of Biotech | April 27-30, 2021

The topic of vaccination is prevalent in the life sciences industry today, and many involved do not fully understand the complexity of the process of drug discovery to commercialization. **Basics of Biotech** is

a comprehensive, virtual four half-day course providing an overview of the development of biopharmaceuticals. The course will start with foundational basics and give a detailed overview of the entire process. Attendees will learn a bit of the science behind biotech products, the clinical research process, regulatory filings, and scale-up for manufacturing. Different types of products such as biologic drugs, biosimilars, personalized medicine, stem cell, and regenerative medicine will be outlined. This course has also been approved for CLE credits.

Finance Operations Series - Edition 2 | May 6, 2021

Edition 2 of the Finance Operations Series is coming in May! This edition will focus on Credits and Incentives That Could Help Your Business and Increase Cash Flow. Join Life Sciences Pa and learn from the experts at KPMG about topics in your financials that may be overlooked. These experts will give tips and tricks on identifying key aspects and challenges of location and expansion analyses specific to the life sciences. They will analyze various corporate incentive opportunities and determine if they effectively benefit your organization. Lastly, they will help identify which research activities and expenses in the life sciences industry qualify for the Research and Development tax credit.

Annual Awards Premier Tailgate | May 25, 2021

The 2021 Annual Awards Program is the premier event of the season for the life sciences industry in Pennsylvania. Attendees from across the commonwealth will convene for this can't-miss event. Life Sciences PA will host industry and community leaders for an evening spent celebrating the successes of the 2020 year. This year, attendees will partake in a drive-in style event, where they are able to network and connect with one another while maintaining social distance and following safety protocols. Celebrate the incredible achievements of the life science industry with a night of entertainment and reconnecting with the community.

THE LIFE SCIENCES PENNSYLVANIA TEAM

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